

# The most thought provoking logistics conference in **Central India**

THEME  
**Nagpur:  
The Heart of Hinterland**

**4<sup>th</sup>  
MAY  
2018**

Radisson Blu  
**NAGPUR**

## **SMART LOGISTICS SUMMIT & AWARDS**

**NAGPUR 2018** 

Where shippers meet  
service providers



Nestled at the heart of India, 'Zero Mile' city Nagpur in the post-GST economic conditions is in the limelight with most of the major logistics firms have either setup their distribution centers here or in the process of having one. A lot has changed in the last couple of months, from a non-starter now almost all major supply chain companies have a presence in Nagpur. For the strategic location, consumer goods company Patanjali Group has acquired land for manufacturing and to serve domestic and export market. Retail major Big Bazaar banks on Nagpur's convenient location and has made it the hub for import cargo and also as the central warehouse and distribution centre. A walk around Nagpur and one can find cargo carriers bearing license plates from all over the country plying around. It is truly a cosmopolitan cargo hub of India. With 'logistics & distribution' being the hot investment sector now, it is apt and timely for Nagpur to be the ideal destination for **Smart Logistics Summit & Awards 2018**.

Nagpur due to its central location has the luxury of multiple seaports at its disposal such as JN Port, Visakha Container Terminal, and Krishnapatnam Port. Nagpur and nearby regions generate a mix of industrial and agro commodities. Though the city is majorly known as trade center for pulses and agro commodities but it also has a heavy concentration of saw mills. Another major centre that generates EXIM cargo is Mandideep known for fiber, yarn and spinning mills, and home to major export industries like Vardhman Group. India's one of the single largest rice procurement hub Gondia is about 166 kms from Nagpur. Infact nearby regions Raipur, Telangana, Andhra Pradesh, and Western Odisha are major rice production centers, and the single largest export commodity from Nagpur. The catchment area for Nagpur is Chandrapur, Bhandara, Jabalpur, Raipur, Sansur, Yeotmal, Bhilai, Satna, Akola, Amrawati, Gondia, Siltara and Sambalpur, among others. Mihan is on a course correction, and the largest land bank acquired is about 214 hectare

meant for warehousing. The potential of Nagpur is immense as a cargo hub. And there couldn't be a better platform than **Smart Logistics Summit** to meet and interact with people who matter the most in the EXIM and maritime trade in the region. The sessions and topics are carefully chosen to address the best interest of all stakeholders. The summit is presented and managed by **Gateway Media**, a media house with years of experience in putting together some of the best & biggest maritime trade shows in India, and publishers of **South Asia's premier maritime trade magazine Maritime Gateway**.

The '**Smart Logistics Summit & Awards**' to be held at **Radisson Blu on May 4, 2018 (Friday)** should be your destination to experience some of the 'NEO' logistics solutions. A platform through its thoughtful and constructive interactions, brings together logistics service providers, port and terminal operators, shipping lines, freight forwarders, CFS & ICD operators, exporters/importers, merchandise traders and manufacturers, trade associations and the government to deliberate on the existing challenges and explore opportunities to make logistics smart. Smart logistics will improve delivery reliability and simplify the supply chain management, benefiting the EXIM community.

A glittering night of 'AWARDS' is also awaiting to recognize outstanding achievements and exceptional accomplishments of individuals and organizations in the logistics sector.

## PROGRAMME



### FRIDAY MAY 4, 2018

- 11.00hrs onwards : **Guest Registrations**
- 11.30hrs – 13.30hrs : **Business Session - 1**
- 13.30hrs – 14.30hrs : **Lunch**
- 14.30hrs – 16.00hrs : **Business Session - 2**
- 16.00hrs – 16.30hrs : **Coffee Break**
- 16.30hrs – 18.00hrs : **Business Session - 3**
- 18.00hrs – 19.00hrs : **Networking Over Cocktails**
- 19.00hrs – 20.30hrs : **Smart Logistics Awards**
- 20.30hrs onwards : **Networking Cocktail Dinner**

### KEY TOPICS OF DISCUSSIONS

- Connecting to Gateway Ports: Challenges
- Hinterland Cargo Movement
- EXIM Trade Growth & Future
- Rail Movement of Containers
- Warehousing: Demand and Supply Scenario

# WHY ATTEND SMART LOGISTICS SUMMIT 2018?

Manufacturing sector along with Exporters/Importers incur an excess of 14-16% of cost on logistics, which includes raw material sourcing to the factory and movement of finished goods from factory to various domestic and international markets. The scenario is no different for bulk or containerized products. Hence, it is time to relook at smarter ways to cut down on cargo movement cost, which can translate to better margin for the industry.

- The summit seeks to engage **LEADERS in export & import, mining, manufacturing, metal & mineral, traders, logistics & supply chain, port & terminals operation, shipping lines, and policy makers** to drive cost-effective and efficient supply chain management.
- Network with industry body representatives, senior government officials, and be a part of a solution-driven dialogue
- Share the current and future outlook for your industry in general and highlight your company in particular
- Prospects for further industrialization of the region and scope for downstream industries & industrial parks
- Brainstorm on various supply chain related bottlenecks involving road/rail/marine/air transport, logistics parks/hubs, ICD/CFS and ports that needs to be addressed to aide faster cargo evacuation and market reach, and production efficiency
- Mapping future demand V/s production & supply scenario of metal industry such as steel, aluminum and alloys
- Interact with MNC and domestic freight forwarders on best practices in end-to-end movement of raw material, mineral and finished good between mines—factory—port—consumption centre, and work on partnership strategies to expand market reach for your product
- State of preparedness to meet rising demand for containerized cargo
- The summit will also focus on challenges faced by Exporters of Marine Food and other Perishable goods during shipment



## WHO SHOULD ATTEND?

- **Shippers:** Importers, Exporters, Retailers, Manufacturers
- **Ports:** Bulk Ports, Container Terminals and Dry Ports
- Ocean Carriers – Main Line Operators, Feeders
- Container Train Operators
- Trucking and Haulage Companies
- Distribution Centers / Warehouses
- Government Officials
- 3PLs / Freight Forwarders / CHAs
- Technology Providers
- Port Equipment Providers
- Trade and Industry Associations
- Lawyers / Insurance Companies / Consultants



## About Maritime Gateway

A dynamic publication for the maritime industry established in 2008, **Maritime Gateway** - South Asia's premier maritime business magazine caters to the informational needs of the ports, shipping and logistics industries. It presents cutting-edge information on the latest happenings, topical issues and current trends in the industry in the most lucid and coherent way possible. The richness and quality of information makes **Maritime Gateway** the preferred information resource of industry captains and experts alike.

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#### SATISH

National Manager – Sales  
+91 99207 05534  
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#### SANTOSH

Executive – Client Relations  
+91 8500 858 201  
santosh@gatewaymedia.in

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**maritime  
gateway**

Gateway Media Private Limited

#407, Fifth Floor, Pavani Plaza, Khairatabad, Hyderabad – 500 004, Telangana, India  
Tel: +91 40 2330 0061, 2330 0626, 2330 0665 [www.gatewaymedia.in](http://www.gatewaymedia.in)