

India's most comprehensive Shipping & Logistics Solution Network



Samsara Group

Success in Service



ISO 9001:2015 Certified Company



Samsara commenced its operations in India in the year 1996.

With our core competencies fully focused on the business of shipping, we enjoy the enviable distinction of being a trendsetter in the industry.

We are also recognized as one of the youngest companies to establish a nationwide network of offices in a very short time. With a service portfolio that encompasses shipping, rail movements, CFS, ICDs and terminals and the entire logistics, we have created value driven, customer centric solutions.

With a network of strategic self owned offices, extensive market know how and a team of informed professionals, We offer world class end to end supply chain solutions.



**“ A customer is the most important visitor on our premises.
He is not dependent on us. We are dependent on him.
He is not an interruption in our work.
He is the purpose of it.
He is not an outsider in our business. He is part of it.
We are not doing him a favor by serving him.
He is doing us a favor by giving us an opportunity to do so.”**

Mahatma Gandhi – Father of our Nation



The World beckons...

We respond...

MISSION

**To serve our customers in professional, ethical and transparent manner
by incorporating and retaining value based systems in technology
and human resources,
with trustworthy expertise in shipping and related fields.**



**With trustworthy expertise &
range of services,
across our wide network,
we have built
long lasting relationships...**

EXPERTISE

NETWORK

SERVICE

RELATIONSHIPS

TRUST

Our **Group Activities** in India



Container Agency



Feeder Agency



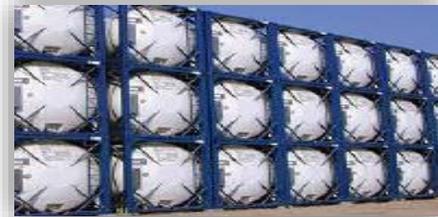
Ro Ro Agency



Breakbulk Agency



Project Cargo Services



ISO Tanks Services



Dry Bulk Agency



Tanker Agency



Ship Chartering Services



Stevedoring Services



Agency Services for Shipbreaking Vessels



Port Marketing



CFS/ICDs & Terminals



Rail Transportation



Road Transportation



Warehousing

**Our full spectrum
of
diverse solutions**

**Meeting
your
Every Need**

**Covering 80+
Locations in
India**

Our **Strengths**

Wide Network of 55 Offices with **State of the Art Facilities**



Our own offices, strategically located in highly convenient & accessible locations across India

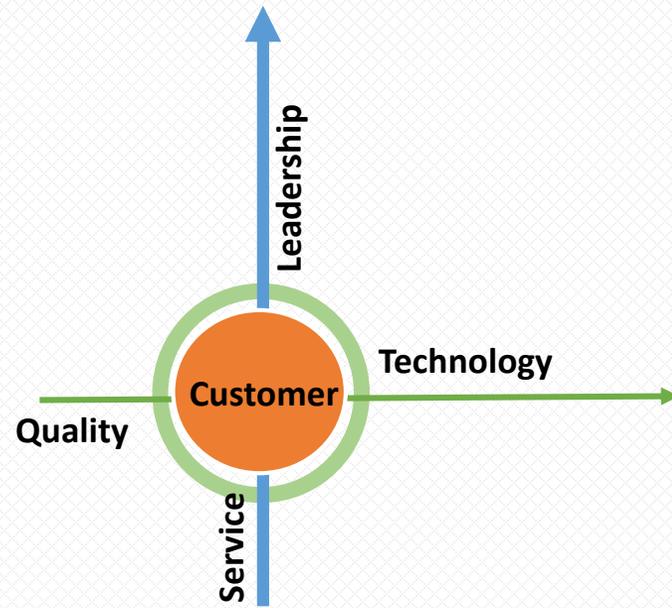
All offices fully furnished with modern office equipment

All Branches connected with Central Integrated ERP system for better control & transparency

State of the art leased line connectivity with broadband back up to ensure 24 x 7 connectivity

HIND TERMINALS

..... Moving India Ahead



SERVICES SPECTRUM & LOCATION



- EXISTING CFS : Nhava Sheva, Panvel, Mundra, Chennai, Hazira
- EXISTING ICD : Palwal
- CFS ARRANGEMENTS : Pipavav, Cochin, Tuticorin, Vizag, Kolkata, Haldia
- EXISTING RAIL OPERATION : Palwal, Ludhiana, NCR, Kanpur, Jodhpur, Sanand
- PROPOSED ICD : Kila Raipur

CFS FACILITY

- Handling average of 150,000 TEUs p.a.
- Total area of 300,000 sqm (75 acres)
- Capacity of 30,000 TEUs per month with dwell time of 10 days
- 93 Reefer plug points
- Designated Area for HAZ & Tank Containers
- Import LCL cargo handling



RAIL LINKED FACILITY

- 3 Full Rake Rail Sidings with connectivity to port and national grid
- Rake Examination - TXR facility

WAREHOUSE

- 4 Warehouses of 28,200 sqm
- Includes bonded warehouse of 1,500 sqm
- Temperature controlled warehouse of 300 sqm

HTPL LOGISTICS PARK : **NHAVA SHEVA**



Steel product (coils, plates, billets)



Hazardous Cargo & Tank Containers



Project Cargo



FMCG



Automobiles



Metal Product



Agro Product



Waste Paper



Highly experienced & method oriented personnel specialized in handling & delivery of EXIM cargo

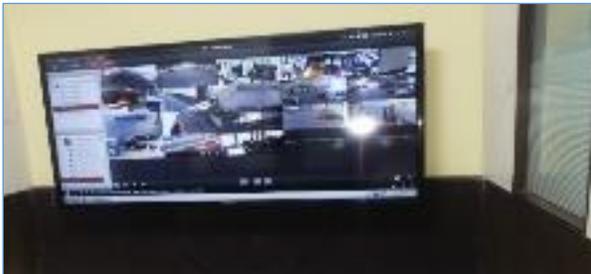
CFS FACILITY

- Total Area of 10.5 acres, 425 Ground Slots
- 4000 sqm Warehouse for Export, Import, LCL and Bonded cargo
- Exclusive control of Hind Terminals
- 31 kilometers from Port
- Close proximity to Consignee/Shipper premises
- Ideal CFS for Export by road Agri commodities
- Can Handle in excess of 4500 TEUs per month



EQUIPMENT

- Weighbridge : 100 mt x 1 no.
- Reachstacker: 3 nos
- Fleet of Forklift, Hyrda & Crane.
- Trailers: 75 nos
- Reefer Points : 12 Points
- DG Power Back Up



CFS Infrastructure

- Total Area : 24 Acres
- Handling capacity of 72000 TEUs per Annum
- Bulk Storage Area of 8100 Sqm
- Truck Marshaling Area with capacity to Park 60 Trucks
- 24 Plug Points for handling Reefer Containers
- Designated Area for HAZ & Tank Containers
- DG backup for uninterrupted power supply



WAREHOUSE & EQUIPMENT

- Warehouse of 5000 Sqm
 - 1500 Sqm Chassis level
 - 3500 Sqm Ground level
- 2 X 100MT Capacity Weigh Bridge
- Reach Stacker 45 MT – 04 No.
- Fleet of Forklifts, Hydra, Cranes and ECH.

CFS Infrastructure

- Notified Area : 15 Acres
- Exim and domestic container handling facility
- DG backup for uninterrupted power supply
- Ample space for Parking & movement of trailer
- Skilled labour for packaging and palletizing
- Exclusive area for Empty containers storage and handling



WAREHOUSE & EQUIPMENT

- Covered general warehouse of 3000 Sqm.
- 1 Weigh bridge of 100 MT capacity
- Fleet of Hydra, Forklift and Mobile cranes
- Reach Stacker 45 MT – 03 Nos.
- GPS tracking for live update of trailer movement
- Designated area for Reefer and Hazardous containers



CFS Infrastructure

- Notified Area : 11 Acres
- Exim and domestic container handling
- DG backup for uninterrupted power supply
- Ample space for Parking & movement of trailer
- Skilled labour for packaging and palletizing
- Exclusive area for Empty containers storage and handling



WAREHOUSE & EQUIPMENT

- Covered general warehouse of 2800 Sqm
- 1 Weigh bridge of 150 MT capacity
- Fleet of Empty handler, Hydra and Mobile cranes
- Reach Stacker 45 MT – 03 Nos.
- GPS tracking for live update of trailer movement

Logistics And Distribution Hub For North India



Inland Container Depot



Railway Siding



Cold Chain



Steel Stockyard



Auto Hub



Domestic Warehouse & Distribution

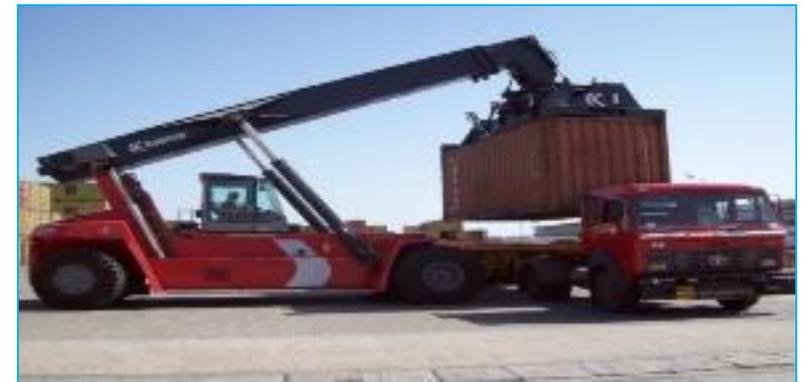
- Among the first private Rail Operator in India to operate own container Rakes
- Category -1 license holder with flexibility to operate across India
- Commenced operations on 16th April 2007
- Operating from JNPT, Mundra & Pipavav connecting hinterlands of India
- Fleet of 22 own rakes with 160 trips per month
- Double stack operation between Mundra/Pipavav & NCR

Connecting India To Gateway Ports



The transportation of loaded and empty containers is done by Hind Carriers with a fleet of 379 trailers.

- Own Fleet of 379 modern heavy duties trailers
- Movement of loaded containers from port to CFS
- Last mile connectivity for EXIM containers
- GPS tracking for live update of trailer movement
- 24x7 In-house operations and maintenance team with mobile van
- Genset fitted vehicles for movement of Reefers
- Special vehicles for movement of Tank containers

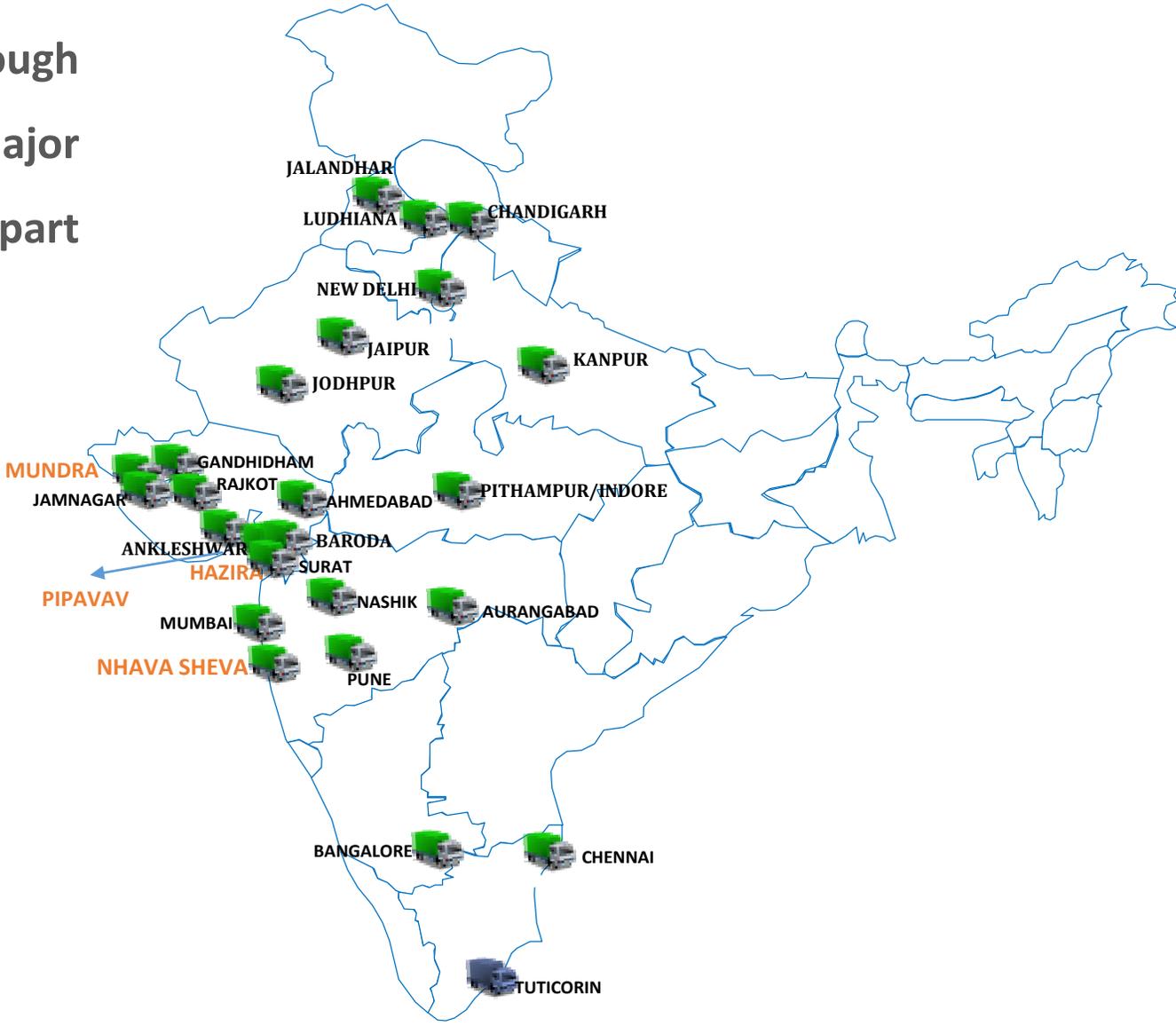


LAST MILE CONNECTIVITY BY ROAD TRANSPORTATION

✓ We offer last mile connectivity through road transportation by connecting major business hubs of northern & western part of India with Major ports.

Operations from locations such as

- ✓ Nhava Sheva
- ✓ Mundra
- ✓ Hazira
- ✓ NCR
- ✓ Pune
- ✓ Bangalore
- ✓ Chennai



Upcoming Locations – Tuticorin

Our Overall Group's Performance in India in 2017

SEGMENT	Number of vessels that we handled in 2017	Volumes that we handled in 2017
AGENCY BUSINESS		
DRY BULK	415	19.7 Millions MT
BREAK BULK /PROJECTS	114	1.7 Millions MT
LIQUID BULK	179	7.3 Millions MT
RO-RO	133	252,185 Units
CONTAINERS	387	2.07 Million TEUs +
TOTAL OF AGENCY BUSINESS	1228	28.7 Million MT / 252,185 Ro-Ro Units / 2.07 Million TEUs
HTPL CFS / ROAD / RAIL		0.97 Million TEUs
TOTAL CONTAINERS HANDLED AS GROUP		3.04 Million TEUs +

Awards

received for our services



2017

South East Cargo & Logistics Award for **'Shipping Agent of the Year'**

India Maritime Award for **'Shipping Agent of the Year'**

Smart Logistics Summit Award for **'Smart Shipping Agent of the Year'**

Gujarat Junction Award for **'Best Shipping Agent of the Year'**

2016

MALA Award for **'Shipping Agent of the year - Break Bulk / Projects'**

Eastern Star Award for **'Ship Agent of the year - Dry Bulk Operator'**

2015

MALA Award for **'Shipping Agent of the Year'**

Gateway Award for **'Ship Agency of the Year'**

2014

Maritime Standard Award for **'Ship Agency of the Year'**

Gateway Award for **'Shipping Agent of the Year'**

2013

Seatrade **'The Ship Agent'** Award

MALA Award for **'Shipping Agent of the Year'**

Gujarat Star Award for **"Best Shipping Agent of the Year"**

2012

Gujarat Junction Award for **"The Shipping Line Agent of the Year- Break Bulk Operator"**.

Our Belief | Building Relationships



Building Relationships... Delivering Trust... *with a difference!!!*



Samsara Group

Success in Service

INDIA



ISO 9001:2015 Certified Company

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THANK YOU